

CPO-C™ CHIEF PROCUREMENT OFFICER - CERTIFIED™ PROGRAM FACT SHEET



ABOUT CPO-C™ CHIEF PROCUREMENT OFFICER - CERTIFIED™ TRAINING & CERTIFICATION PROGRAM

CPO-C™ Chief Procurement Officer - Certified™ executive program is a global based credential that recognizes executive level leadership who require a general understanding about the application, value and benefits derived from the use of advanced procurement and advanced contracts management at the executive level, executive management and executive oversight of projects, supply chain management, procurement, and contracts within their organizations.

CPO-C™ Chief Procurement Officer - Certified™ credential certification program is a unique and cutting edge 5-day training program for Chief Procurement Officers (CPOs), Chief Contracts Officers (CCOs), Project Executives, Project Directors, Contracts Executives, Contracts Managers, Procurement Officers, Procurement Managers, Procurement Professionals, Senior Managers, Senior Program Managers, Project Managers, Program Managers, Project Engineers, and Senior Engineers who work across all industries.

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CPO-C™ Class Duration: 5 Days | **Price:** \$11,999 (USD) per participant
Make Payment & Register at: <https://c-suiteinstitute.com/cpo-c>

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CPO-C™ CHIEF PROCUREMENT OFFICER™ CERTIFICATION REQUIREMENTS:

The CPO-C™ Chief Procurement Officer – Certified™ credential certification consists of 4 modules delivered over **five** days

MODULE 1: FOUNDATIONAL

(a) Executive Procurement Leadership, (b) Executive Procurement Strategy & Policy, (c) Executive Procurement Decision Making, (d) Executive Procurement Oversight, (e) Executive Procurement Transparency (f) Executive Procurement Accountability, (g) Executive Procurement Planning & Execution, (h) Executive Procurement Accounting, Finance & Budgeting, (i) Executive Procurement Project Management & Project Control Strategy & Planning, (j) Executive Procurement Problem Solving

MODULE 2: GENERAL

(a) Leading & Managing People, (b) Leading & Managing Change, (c) Leading & Managing Goals & Priorities, (d) Leading & Managing Communications, (e) Leading & Managing Culture & Cultural Dynamics, (f) Leading & Managing Negotiations (g) Leading & Managing Organizational Politics (h) Leading & Managing Innovation & Technology (i) Leading & Managing Customers & Suppliers (j) Leading & Managing Competitive Advantage, (k) Leading & Managing Risks & Uncertainty (l) Leading & Managing Quality (j) Leading & Managing Crisis (m) Leading & Managing Conflicts (n) Managing & Controlling Waste, Fraud, Abuse, Neglect & Negligence (o) Implementing Management Controls & Use of Efficient and Effective Control Processes (p) Leading & Managing Claims & Disputes (q) Developing, Training, & Retaining Talent & High Performance teams

MODULE 3: FUNCTIONAL SPECIALIZATION/EXPERTISE

Advanced Procurement Topics include but not limited to: Procurement Strategy, Building a successful Procurement system, Contracts Management, Supply Chain Management, Digitizing Procurement, Inventory Management, Negotiation Techniques, Sourcing, E-Procurement Systems

MODULE 4: PRACTICUM – 3 exercises

- Develop ‘My CPO-C Strategy & Execution Scorecard™’
- Develop ‘My CPO-C Strategy & Execution Play Book™’
- Develop ‘My CPO-C Policy™’

To fulfill the CPO-C™ Chief Procurement Officer – Certified™ credential certification requirements, all participants must attend and complete all Modules 1, 2, 3 & 4 over five days and complete all the exercises in Module 4 for the practicum.

There are no examinations given. **The CPO – C™ certification program is given in the English language only**

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CPO-C™ – INDUSTRIES SERVED & WHERE WE WORK:

CPO-C™ Chief Procurement Officer – Certified™s work across all Industries including US Federal Government, US Department of Defense (DoD), Management Consulting; Transportation, Defense, HealthCare, Utilities, Energy & Nuclear Power, Oil & Gas; Telecommunications, Information Technology; Computer, Security, Heavy Construction; Aerospace; Aviation, Banking

CPO-C™ Executive Certification Program Admissions:

Admission is very selective and based on your professional level, achievement, and organizational responsibility. No formal educational requirements apply however, most applicants have completed studies at the Associates, Bachelors, or Masters, or Doctorate levels and have backgrounds in Contracts, Procurement, Supply Chain Management Business, Engineering, Management, Finance, Project Management, Data Sciences, Computer Science, Human Resources, Information Management, Information Technology, Economics, Applied Sciences



FOR:

CPO-C™ Chief Procurement Officer – Certified™
is designed **for** all Chief Procurement Officers (CPOs) who work across all industries and governments, commercial firms, private firms, organizations, and international organizations/firms

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9 REASONS TO CHOOSE C-SUITE INSTITUTE EXECUTIVE PROGRAMS

1. All C-Suite Institute™ Executive education program modules utilize case studies to reinforce teaching, evoke independent analysis and research; and provoke deep thought and critical thinking among participants
2. C-Suite Institute™'s Curriculum is Global Based & has International Perspective – Applicable across all major continents (Africa, Europe, Asia, Australia, Americas)
3. Applied & Practical Insights related to your industry and C-suite/IT Executive functions
4. Renowned Faculty – Our Professors hold Advanced/Graduate/Post Graduate Degrees, and have worked in or currently work in Executive IT level positions such as CIO, CTO, CDO, CPO, COO, CEO, CFO
5. Diverse Participant Mix from all geographies across the Globe
6. Participants work across all the top 50 Industries (Industries range from Aerospace to Information Technology (IT) to Finance & Banking to Oil & Gas to Energy to Utilities and numerous more)
7. Participants attend from Fortune 500 & Global 2000 companies; Governments (local, state, Federal, National) from around the world; and International organizations and firms such as UN, World Bank, IMF, NASA, ICAO and numerous more
8. Participants attend from Major World Governments in G-8, G20 & BRICS countries
9. Participants attend from Major sports organizations such as FIFA and UEFA

